Osama Mohamed Sabry

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Introduction

Hi , My name is osama I am writing to express my interest in working with you. I managed to gain knowledge and acquire the skills necessary in many fields, Access to academic and professional experience worked 24 years gaining a lot of experience in Managing information technology company and lead many of them in infrastructure and lab preparation also I do system analytics in many different systems in small and large scales , Leading a mega projects in educational fields and learning management systems (LMS) and in a bigger projects like malty tenancy e-commerce Apps , leading a new innovation in my own company in smart home systems.

Education

Certificate	Description	Study	Type
Bachelor of commerce	Zagazig university Egypt	4 years	Certificate
IBM	Network Security and Firewall	900 Hour	Certificate
CIW	CIW web associate	90 Hour	Certificate
CIW	CIW web Professional	90 Hour	Certificate
PMP	Project Management Professional	50 Hour	Online
Cisco	CCNA Cisco Certified 200-125	33 Hour	Online
PHP	PHP With Bootstrap	70 Hour	Online
The General Authority for International Arbitration	International dispute resolution and intellectual property rights	60 Hour	Certificate + License
Google Project Management	Foundations of Project Management Project Initiation: Starting a		Certificate

Successful Project

Project Planning: Putting It All Together

Project Execution: Running the Project

Agile Project Management

Capstone: Applying Project

Management in the Real World

Experience

August 2021 – Present

Business development manager | branches of smart port companies | Egypt

BDM | Effective impact Technology | Meem Digital transformation | Egypt – Saudi Arabia – United Arab Emirates

Essential Duties and Responsibilities

- Develop a growth strategy focused both on financial gain and customer satisfaction
- Conduct research to identify new markets and customer needs.
- Products and systems analytics.
- Arrange business meetings with prospective clients
- Promote the company's products/services addressing or predicting clients' objectives
- Prepare sales contracts ensuring adherence to law-established rules and guidelines
- Keep records of sales, revenue, invoices etc.
- Provide trustworthy feedback and after-sales support
- Build long-term relationships with new and existing customers
- Develop entry level staff into valuable salespeople
- Supervise Network infrastructure for information technology

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May 2019 - July 2021

Project manager / Dev OPS| National Advanced solution | Egypt

A remote parttime Job. manage all project manager job + work as a dev Ops building and setting up new development tools and infrastructure, Work alongside teams to successfully monitor progress

and implementation of initiative, work closely with engineering professionals within the company to maintain hardware and software needed for projects to be completed efficiently

Essential Duties and Responsibilities

- Oversee the implantation, deployment, and integration of solutions, ensuring successful delivery, high quality, and sustainability of solutions
- Manage all aspects of solutions deployment and technical operations
- Manage DevOps team, assigning and monitoring workflow and ensuring quality and efficiency is maintained
- Plan, build, configure, test, and deploy technology solutions

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Feb 2017 - march 2019

Project manager| International Construction Center | Saudi Arabia

Leading a team for some government projects, so I was responsible for define project scope and objectives, predict resources needed to reach objectives and manage resources in an effective and efficient manner, Develop and manage a detailed project schedule and work plan, Monitor progress and make adjustments as needed.

Essential Duties and Responsibilities

- Determine and define project scope and objectives
- Predict resources needed to reach objectives and manage resources in an effective and efficient manner
- Prepare budget based on scope of work and resource requirements
- Track project costs in order to meet budget
- Develop and manage a detailed project schedule and work plan
- Provide project updates on a consistent basis to various stakeholders about strategy, adjustments, and progress
- Manage contracts with vendors and suppliers by assigning tasks and communicating expected deliverables
- Utilize industry best practices, techniques, and standards throughout entire project execution
- Monitor progress and make adjustments as needed
- Measure project performance to identify areas for improvement

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Feb 2015 - Jan 2017

WebApp Developer, Online Portal Manager| AkeedOK® | Saudi Arabia

Working with a team to develop a web application for travel services. and mobile app, I was responsible for the web application using PHP with Laravel framework.

Have a great experience added to my previous knowledge in tourism filed by dealing with the B2B providers such as hotels4u, booking and trivago. working with direct contacting with hotels. and travel agency portals

Essential Duties and Responsibilities

- Meet regularly with stakeholders and managers to review business and functional requirements and to determine project scopes and specifications
- Develop and maintain operational systems, tools, and processes, and participate in tactical and strategic development projects
- Ensure software stability via regression, support quality assurance, and perform unit and user-acceptance testing to identify bugs
- Make small edits requested by customers, develop plans for completing larger projects, and suggest solutions to improve existing websites
- Perform UI design and coding and create reusable objects and wireframes for web pages and email templates
- Conduct file backups regularly to local directories
- Perform tests on all configuration and upgrade processes and achieve all ITS objectives and maintain knowledge on new technology for all portal environment.
- Determine all long-term objectives for site and recommend enhancements to all content according to guideline.

Nov 2008 - Sep 2014

IT Manager / Desktop application developer | Regency Plaza Sharm® | Egypt

Domain Installation windows server 2008, ISA server, Printing server, wireless Hotspot

configuration, Network monitor, and maintenance, CCTV System, Budling desktop app to

help Housekeeping and reception department to solve and trace guest request. Working with

software like Comsys accounting systems, store control, pos and Human resource.

Essential Duties and Responsibilities

- Supervise work at all levels (receptionists, kitchen staff, housekeeping, office employees etc.) and set clear objectives
- Plan activities and allocate responsibilities to achieve the most efficient operating model
- Manage budgets/expenses, analyze and interpret financial information and monitor sales and profits
- Develop and implement an intuitive and efficient marketing strategy to promote the hotel's services
- Communicate with customers when appropriate (welcome them in the facilities, address their complaints, find solutions to problems, offer information etc.)
- Deal with maintenance issues, shortages in staff or equipment, renovations etc.
- Collaborate with external parties such as suppliers, travel agencies, event/conference planners etc.
- Inspect facilities regularly and enforce strict compliance with health and safety standards

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July 2004 - Des 2007

IT Manager | GETEG® (sinai grand casino) | Egypt

Building network infrastructure, wireless Hotspot configuration, Network monitor, and maintenance,

domain Installation, ISA server, Printing server. Working with software like Comsys store control and

pos, Info pick as a casino management, Fidelio and sun as accounting systems

Essential Duties and Responsibilities

- Manage information technology and computer systems
- Plan, organize, control and evaluate IT and electronic data operations
- Manage IT staff by recruiting, training and coaching employees, communicating job expectations and appraising their performance
- Design, develop, implement and coordinate systems, policies and procedures
- Ensure security of data, network access and backup systems
- Act in alignment with user needs and system functionality to contribute to organizational policy
- Identify problematic areas and implement strategic solutions in time
- Audit systems and assess their outcomes
- Preserve assets, information security and control structures
- Handle annual budget and ensure cost effectiveness

Sep 2003 – May 2004

Network instructor | Higher Institute of Computer Science | Egypt

Teaching lectures on networks and infrastructure with practical application on networks and network security

Essential Duties and Responsibilities

- Teach classes and instructs; conduct learning activities
- Prepare lesson activities; prepare and oversee projects with oversight from lead instructor
- Evaluate students' class work, laboratory work, assignments, and papers
- Maintain student attendance records, grades, and other required records
- Prepare course materials such as syllabi, homework assignments, and handouts
- Compile, administer, and grade examinations
- Maintain security of tools and equipment
- Maintain lab infrastructure as required

General software knowledge.

PHP 8, Laravel Framework, HTML 5, CSS 3, Bootstrap, jQuery, React, NodeJS, ES6. Photoshop, Illustrator, Adobe XD.

Hobbies : Fishing – Chess – photography – Exploring Traveling